

NORMAN & JEANNE TAYLOR

Jeffrey P. Stape
Jack Stape Realtors
1601 Concord Pike, Suite 42
Wilmington, DE 19803-3630

RE: 139 S. SHELLY DRIVE
Claymont, DE

Dear Mr. Stape:

We want to thank you for the excellent job you did selling the Favingers' home. The fact that the housing market has been in trouble for quite a while now, made it all the more impressive that you were able to find a buyer so soon.

The day of the settlement could have been a disaster if you had not been able to get to Aunt Dorris's and Uncle Earl's living quarters for their signatures. We were surprised at how easily the whole process progressed and was completed in such a short period of time. We will definitely recommend you to any friends or family who should have need of a realtor.

Your quiet, calm demeanor was especially appreciated. We felt confident in your suggestions and assistance. It is obvious you are very good at your job. It was a pleasure meeting with you, and we thank you again for the outstanding service. Please thank your staff too.

Sincerely,

Norman Taylor
Jeanne Taylor
Norman and Jeanne Taylor